

Welcome

Why support Goodwill and its job-training mission?

Because Jobs Change Lives.

How do we know? Because first, jobs change people.

Most individuals who come to Goodwill for help are low skilled and low income. In fact, ninety percent have an annual income of less than \$9,000. Eighty percent have never touched a computer prior to coming to Goodwill. Some of our participants are homeless or have escaped abuse. A number are immigrants who fled war-torn countries seeking a better, safer life for their children. What they all have in common is the desire to work, and the understanding that having a job and achieving financial independence will change their lives and the lives of their family for the better.

We see people begin to change from the moment they come to us for help. Self-confidence begins to overtake hopelessness. To ensure successful completion of our programs, we start by addressing

their most basic concerns and issues. Working with our community partners, our case managers make sure our trainees have food, find them a pair of glasses, arrange for safe and affordable childcare, or give them a free bus pass. After a standard assessment, individuals may take part in basic education classes such as math or reading; learn relevant job skills for today's market place, and learn how to present themselves and get that first job.

As they continue their training, we see changes start to occur. The shy gentleman, who stared quietly at the floor during those first days of training, now looks you in the eye when you pass him in the hall. He's got a big smile and walks with certainty. Or the young woman who was reluctant to tell her story when she began our program, and later becomes the first to raise her hand and volunteer when a speaker is requested.

While these moments may seem insignificant, they represent important triumphs for our trainees, who want to work but must first overcome numerous barriers to finding and keeping a job.

Our program participants are an inspiration for all of us who work and volunteer at Goodwill.

Many arrive at Goodwill with not much more than a life story full of difficulties and obstacles, and most leave with newfound confidence and skills, exuberance, and filled with hope. They are starting a new job and planning for a bright career — *last year Goodwill placed over eighty - six percent of our employment program graduates in jobs.*

Our thanks to the many employers who hire our graduates, the many donors who choose Goodwill to recycle their goods, the shoppers who create proceeds that support programs, the volunteers who help us with our mission, and our financial donors; the corporations, foundations and individuals who recognize Goodwill programs as an investment in a better, stronger community.

We are so glad you choose to partner with Goodwill.

Because Jobs Change Lives.

Sincerely,



Ken Colling President & CEO,
Ambassador of Goodwill



Scott Missall Chair, Board of Directors

Financials

Goodwill's Job Training and Education Programs receive a majority of their financial support through the net proceeds of our retail stores. While the products we sell are donated, we do incur operational expenses associated with the collection, processing, distribution and selling of goods. We work hard to minimize those costs to realize the maximum net proceeds from our donations. If you have questions about our financial statements, please feel free to contact us at 1-877-GIVE4GOOD.

Thank you for your support and for helping us make a difference in the communities we serve. **Because Jobs Change Lives.**



FUNDING GENERATED FOR JOB TRAINING & EDUCATION SERVICES

Net Proceeds from Retail Stores	2004-2005
Retail sales	\$ 28,968,705
Material sold as salvage	1,013,206
Expenses related to sales and processing of contributed materials	(26,430,375)
Management and general allocated to retail activities	(841,454)
<i>Net proceeds from retail stores</i>	<i>2,710,136</i>
Funding	
Net proceeds from retail stores	2,710,136
Grants, contributions and other income	888,600
Interest and dividends	70,021
Gain on the sale of property & equipment	238
Unrealized gains/(loss) on investments	21,495
Total	\$ 3,690,490
Job Training & Education Services and Fundraising Expenses	
Employment training program	1,181,891
Adult basic education	982,843
STRIVE	278,133
Management and general allocated to job training & education services	77,773
Fundraising expenses	336,793
Total	\$ 2,857,433
Change in net assets	\$ 833,057



1400 South Lane Street
Seattle WA 98144

1-877-GIVE4GOOD
seattlegoodwill.org

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GOODWILL RETAIL STORES

Ballard

6400 8th Avenue NW
Seattle, WA 98107
206.957.5544

Bellevue

14506 NE 20th Street
Bellevue, WA 98007
425.649.2080

Bellingham

1115 East Sunset Drive
Bellingham, WA 98226
360.752.2080

Bremerton

4209 Wheaton Way
Bremerton, WA 98310
360.479.4013

Burien

12808 Ambaum Blvd. SW
Burien, WA 98146
206.957.1020

Everett

3002 Hoyt Avenue
Everett, WA 98201
425.743.6470

Lynnwood

4027 198th Street SW
Lynnwood, WA 98036
425.774.6157

Marysville

9315 State Avenue
Marysville, WA 98270
360.653.4337

Mount Vernon

102 Valley Mall Way
Mount Vernon, WA 98273
360.848.0646

Renton

3210 NE Sunset Blvd.
Renton, WA 98056
425.264.0277

Seattle

1400 South Lane Street
Seattle, WA 98144
206.860.5711

Seattle Outlet

1765 6th Avenue South
Seattle, WA 98134
206.957.5516

Southcenter

1174 Andover Park West
Tukwila, WA 98188
206.575.4944

Shop Online

[http://stores.ebay.com/
Seattle-Goodwill](http://stores.ebay.com/Seattle-Goodwill)
www.shopgoodwill.com

GOODWILL ATTENDED DONATION CENTERS

KING COUNTY

Ballard Store

6400 8th Avenue NW

Bellevue Store

14506 NE 20th Street

Burien Store

12808 Ambaum Blvd. SW

Kingsgate Park & Ride

I-405 & NE 132nd Street

Kirkland South

South Kirkland Park & Ride
108th Avenue NE &
NE 38th Place

Redmond

Bear Creek Park & Ride
7760 178th Place NE

Renton Store

3210 NE Sunset Blvd.

Sammamish Highlands

228th Avenue NE &
8th Street (*behind Safeway*)

Seattle Store

1400 South Lane Street

Shoreline Park & Ride

North 192nd Street &
Aurora Avenue North

South Bellevue Park & Ride

112th Avenue SE &
Bellevue Way SE

Totem Lake

12221 120th Avenue NE
(*at Totem Lake Fred Meyer*)

Tukwila Store

1174 Andover Park West

Woodinville Park & Ride

NE 179th Street &
140th Avenue NE

KITSAP COUNTY

Bainbridge Island

NE High School Road
(*1 block east of McDonald's*)

Bremerton Store

4209 Wheaton Way

Silverdale, Kitsap Mall

On Silverdale Way
(*in the north parking lot
of Mervyn's*)

SKAGIT COUNTY

Mount Vernon Store

102 Valley Mall Way

SNOHOMISH COUNTY

Everett

Cascade Plaza
7621 Evergreen Way

Lynnwood Store

4027 198th Street SW

Marysville Store

9315 State Avenue

Mill Creek, Fred Meyer

12906 Bothell-Everett
Highway

Monroe, Fred Meyer

18805 State Route 2
(*northwest parking area*)

WHATCOM COUNTY

Bellingham Store

1115 East Sunset Drive

PHOTOGRAPHY
RedstonePictures.com
DESIGN
DavidOwenHastings.com